



Information Strategies, Inc.

VID # 1521664004300

CISV Contact Information

Name of Contact Person:	Chris Wilson, Managing Partner
Phone #:	(512)-508-3713
Fax # :	(512)-535-5167
Email Address:	chrisw@infostrat.com



Microsoft Business Solutions
Information Worker Solutions
Business Process and Integration
Custom Development Solutions

Products/Services Information

Information Strategies began providing IT services in 1987 and has since expanded to offer a wide-range of IT services. We focus on providing high-level expert Microsoft IT consulting services. Our staff holds over 90 Microsoft technical certifications. We are a Microsoft Gold Certified Partner with eight gold certifications in the competency areas of:

Networking Infrastructure Solutions
Advanced Infrastructure
Business Process and Integration
Data Management Solutions
Information Worker Solutions
Microsoft Business Solutions
Mobility Solutions
Custom Development

Additionally, we have authored and published six database and software development books over the past decade and many technical articles. We currently have three former Microsoft employees permanently on staff with a combined 23 years of experience working for Microsoft Corporation. Five Information Strategies alumni currently work for Microsoft Corporation. We have very deep ties with Microsoft Corporation and have worked together successfully on scores of projects together since our entry into the Microsoft Solution Provider Program in 1994. In 1999 we received the coveted Microsoft Federal Partner of the Year award in recognition of our work with the U.S. government.

Specializing in Microsoft technologies such as .NET application development, SharePoint Portal Server, BizTalk, Active Directory, Exchange, SMS, LCS, CMS, and Dynamics CRM, Information Strategies has completed over 800 technology projects since its founding. In 2005, we received the customer satisfaction award from the Microsoft Mid-Atlantic District as well as a partner award from Microsoft's Federal office. In 2006, we earned the Microsoft East Region Partner Award for Competency and the Microsoft East Region Partner of the Year.

Our GSA schedule includes every available Microsoft Consulting Services (MCS) labor category on it in addition to our own large array of IT labor categories. This extensive schedule enables us to easily work closely with Microsoft Consulting Services on joint engagements.

For more information, please visit our web site: www.infostrat.com

Additional Contact Numbers:

Austin	(512) 535-5167
Dallas	(214) 256-3480
Houston	(832) 519-0182
San Antonio	(210) 745-1536
Washington, DC	(202) 558-7589

Services Available

Class/Items Available	
208	*COMPUTER SOFTWARE FOR MICROCOMPUTERS (PREPROGRAMMED)
208-11	*Application Software, Microcomputer
208-12	*Architectural Software
208-20	*Business Software, Misc.: Agenda, Labels, Mail List, Planning, Scheduling, etc.
208-27	*Communications: Networking, Linking, etc. (Includes Clustering Software)
208-32	*Customer Relationship Management Software (CRM)
208-36	*Data Processing Software, Microcomputer
208-37	*Database Software

208-44	*E-Mail Software
208-45	*Expert System Software
208-46	*E-Commerce Software (Microcomputer)
208-51	*Human Resources Software
208-53	*Integrated Software
208-54	*Internet and Web Site Software for Microcomputers
208-57	*Law Enforcement Software
208-59	*Library Information Management Software
208-63	*Personnel Software
208-66	*Professional: Computer Training, Hospital/Pharmacy, Legal, etc.
208-67	*Programming: Basic, Assembler, Computer Assisted Software Engineering Tools (CASE), Libraries, etc.
208-68	*Project Management
208-76	*Real Estate/Property Management
208-82	*Scientific, Statistical, Engineering, Mathematical, and Mapping Software (Including Photogrammetry)
208-84	*Spread Sheet Software
208-87	*Tools, Programming and Case

Commodity items shown for class 208 are available for the districts:
1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

Maintenance, Repair and Support Plan

Information Strategies, Inc. is concerned with you, the customer. We will do our best to meet your needs in product support and service. If you have questions concerning the services you purchased from our company, please contact Chris Wilson at 512-508-3713.

Our hours of operation are: Monday through Friday, 9am to 5pm Central Time.

NOTE: If the product you purchased is under warranty by the manufacturer and needs service, contact us directly at 512-535-5167. Information will be provided for the direct contact responsible for the warranty.

We take great pride in our quality and workmanship in the services that we provide.

Statement of Guarantee

Information Strategies, Inc. guarantees compatibility with Microsoft products. Information Strategies, Inc. will make available equivalent replacement parts for a product sold by Information Strategies, Inc. to the state for at least **3** years after a product is discontinued.

Any terms and conditions in this catalog that conflict with the Constitution or laws of the State of Texas shall not be enforceable and, therefore, will not be binding.

Pricing

DESCRIPTION OF IT PROFESSIONAL SERVICES AND PRICING

Information Strategies, Inc. offers the full spectrum of professional services that span the entire life cycle of application development. These services include, but are not limited to:

- 1. Project Lead/Manager.** Designs, plans, and coordinates work teams. Provides technical support to project team members. Handles complex application features and technical designs. Designs and implements the components required for complex application features. Requires a bachelor's degree in a related area with at least 7 years of experience in the field. Generally manages a group of applications systems analysts. Relies on experience and judgment to plan and accomplish goals. Typically reports to a senior manager.
- 2. Help Desk Specialist I.** Provides support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Responds to telephone calls, email and personnel requests for technical support. Tracks and monitors the problem to insure a timely resolution. May require an associate's degree in a related area and 0-2 years of experience in the field or in a related area. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and preestablished guidelines to perform the functions of the job. Works under

immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a supervisor or manager.

3. Help Desk Specialist II. Provides support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Responds to telephone calls, email and detailed description of user needs, program functions, and steps required to develop or modify computer programs. Requires a bachelor's degree in area of specialty or 3 years of experience in the field or in a related area. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

4. Help Desk Specialist III. Provides support to end users on a variety of issues. Identifies, researches, and resolves technical problems. Responds to telephone calls, email and personnel requests for technical support. Tracks and monitors the problem to insure a timely resolution. May require an associate's degree in a related area and 4+ years of experience in the field or in a related area. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a supervisor or manager. A wide degree of creativity and latitude is expected.

5. Help Desk/PC Support Manager. Directs, establishes, plans and implements the policies and procedures to support the organization's PC support services. Manages the deployment, maintenance, support and upgrade of servers, desktop PC, hardware, software, operating systems and distributed printers. May require a bachelor's degree in a related area and at least 7 years of experience in the field. Generally manages a group of exempt and nonexempt employees. Relies on experience and judgment to plan and accomplish goals. Typically reports to an executive.

6. Customer Support/User Liaison. Responds to customer inquires regarding orders, billing inquiries and technical problem notifications. Documents customer trouble reports in trouble ticketing system and escalates according to established standard operating procedures. Also reviews requests, contacts customers to clarify request, ensuring all necessary information is included and may route requests to the appropriate department. May require a bachelor's degree with at least 1 year of experience in technical support. Must be familiar with client server platforms support and various system applications. Relies on instructions and preestablished guidelines to perform the functions of the job. Works under immediate supervision; typically reports to a supervisor or manager.

7. Business Systems Analyst I. Reviews, analyzes, and evaluates business systems and user needs. Formulates systems to parallel overall business strategies. Writes detailed description of user needs, program functions, and steps required to develop or modify computer programs. May require a bachelor's degree in a related area or 2 years of experience in the field or in a related area. Familiar with relational database concepts, and client-server concepts. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks.

8. Business Systems Analyst II. Reviews, analyzes, and evaluates business systems and user needs. Formulates systems to parallel overall business strategies. Writes detailed description of user needs, program functions, and steps required to develop or modify computer programs. Requires a bachelor's degree in area of specialty or 3 years of experience in the field or in a related area.

Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and Supports and/or installs software applications. Participates in the testing process through test review and analysis, test witnessing and certification of software. Requires a bachelor's degree in a related area and 0-2 years of experience in the field or in a related area. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a manager.

9. Business Systems Analyst III. Reviews, analyzes, and evaluates business systems and user needs. Formulates systems to parallel overall business strategies. Writes detailed description of user needs, program functions, and steps required to develop or modify computer programs. Requires a bachelor's degree in area of specialty or at least 5 years of experience in the field or in a related area. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top-level contributor/specialist. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

10. Applications Systems Analyst I. Reviews, analyzes, and modifies programming systems including encoding, testing, debugging and installing to support an organization's application systems. Consults with users to identify current operating procedures and to clarify program objectives. May require a bachelor's degree in a related area and 0-3 years of experience in the field or in a related area. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a project leader or manager.

11. Applications Systems Analyst II. Reviews, analyzes, and modifies programming systems including encoding, testing, debugging and installing to support an organization's application systems. Consults with users to identify current operating procedures and to clarify program objectives. May be expected to write documentation to describe program development, logic, coding, and corrections. Writes manual for users to describe installation and operating procedures. May require a bachelor's degree in a related area and 2-5 years of experience in the field or in a related area. Familiar with relational databases and client-server concepts. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a project leader or manager. A certain degree of creativity and latitude is required.

12. Applications Systems Analyst III. Reviews, analyzes, and modifies programming systems including encoding, testing, debugging and installing to support an organization's application systems. Consults with users to identify current operating procedures and to clarify program objectives. May be expected to write documentation to describe program development, logic, coding, and corrections. Writes manuals for users to describe installation and operating procedures. Requires a bachelor's degree in a related area and at least 5 years of experience in the field or in a related area. Must have a working knowledge of relational databases and client-server concepts. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a project leader or manager. A wide degree of creativity and latitude is expected.

13. Software Engineer I. Designs, modifies, develops, writes and implements software programming applications. Supports and/or installs software applications. Participates in the testing process through test review and analysis, test witnessing and certification of software. Requires a bachelor's degree in a related area and 0-2 years of experience in the field or in a related area. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a manager.

14. Software Engineer II. Designs, modifies, develops, writes and implements software programming applications. Supports and/or installs software applications. Participates in the testing process through test review and analysis, test witnessing and certification of software. Requires a bachelor's degree in a related area and 2-4 years of experience in the field or in a related area. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a manager. A certain degree of creativity and latitude is required.

15. Software Engineer III. Designs, modifies, develops, writes and implements software programming applications. Supports and/or installs software applications. Participates in the testing process through test review and analysis, test witnessing and certification of software. Requires a bachelor's degree in a related area and 4-6 years of experience in the field or in a related area. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. May report directly to a project lead or manager. A wide degree of creativity and latitude is expected.

16. Software Engineer IV. Designs, plans, and coordinates work teams. Provides technical support to project team members. Requires a bachelor's degree in a related area and 6-8 years of experience in the field. Generally manages a group of software developers/engineers. Relies on experience and judgment to plan and accomplish goals. Typically reports to a senior manager.

17. Software Engineer V. Designs, plans, and coordinates work teams. Provides technical support to project team members. Requires a bachelor's degree in area of specialty and at least 8-10 years of experience in the field or in a related area. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top level contributor/specialist. A wide degree of creativity and latitude is expected. May report to an executive or a manager.

18. Web Application Developer I. Designs, develops, and implements software packages for web sites. Troubleshoots, debugs and implements software code. May require a bachelor's degree in a related area or 0-2 years of experience in the field or in a related area. Has knowledge of standard concepts, practices, and procedures within a particular field (i.e., SQL, C++, HTML, CGI and JavaScript). Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a project leader or manager.

19. Web Application Developer II. Designs, develops, and implements software packages for web sites. Troubleshoots, debugs and implements software code. May require a bachelor's degree in a related area or at least 2 years of experience in the field or in a related area. Has knowledge of standard concepts, practices, and procedures within a particular field (i.e., SQL, C++, HTML, CGI and JavaScript). Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a project leader or manager. A certain degree of creativity and latitude required.

20. Web Application Developer III. Consults with clients and other project team members to design, build and manage web sites. Develops installation programs for websites. May negotiate contracts/agreements with software vendors and other internet companies. May require a bachelor's degree in a related area or 3-5 years of experience in the field or in a related area. Has knowledge of a variety of concepts, practices, and procedures within a particular field (i.e., SQL, C++, HTML, CGI and JavaScript). Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a project leader or manager. A wide degree of creativity and latitude is expected.

21. Database Architect I. Designs and builds relational databases. Develops strategies for data acquisitions, archive recovery, and implementation of a database. Cleans and maintains the database by removing and deleting old data. May require an associate's degree in a related area and 0-2 years of experience in the field or in a related area. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a supervisor or manager.

22. Database Architect II. Designs and builds relational databases. Develops strategies for data acquisitions, archive recovery, and implementation of a database. Cleans and May require a bachelor's degree in a related area and 2-4 years of experience in the field or in a related area. Must have a working knowledge designing, developing and manipulating databases, data warehouses and multidimensional databases. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a project leader or manager. A certain degree of creativity and latitude is required.

23. Database Architect III. Designs and builds relational databases. Develops strategies for data acquisitions, archive recovery, and implementation of a database. Cleans and maintains the database by removing and deleting old data. May require an associate's degree in a related area and 4-6 years of experience in the field or in a related area. Must be able to design, develop and manipulate Oracle databases, data warehouses and multidimensional databases. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a project leader or manager. A wide degree of creativity and latitude is expected.

24. System Administrator. Installs, configures and maintains organization's network. Builds networks and administers the networks. Performs system backups on its internal and external web network servers. Designs and supports server system(s) and supporting software. May require a bachelor's degree in a related area and 0-2 years of experience in the field or in a related area. Has

knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and preestablished guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a project leader or manager.

25. Network Engineer I. Reviews, plans, and evaluates network systems. May troubleshoot network systems and recommend improvements to network. Provides documentation/project tracking and management reporting. Provides tactical and strategic input on overall network planning and related projects. May require a bachelor's degree in a related area and 0-2 years of experience in the field or in a related area. Has knowledge of commonly used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a project leader or manager.

26. Network Engineer II. Reviews, plans, and evaluates network systems. May troubleshoot network systems and recommend improvements to network. Provides documentation/project tracking and management reporting. Provides tactical and strategic input on overall network planning and related projects. May require a bachelor's degree in a related area and 2-4 years of experience in the field or in a related area. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a project leader or manager. A certain degree of creativity and latitude is required.

27. Network Engineer III. Reviews, plans, and evaluates network systems. May troubleshoot network systems and recommend improvements to network. Provides documentation/project tracking and management. maintains the database by removing and deleting old data. reporting. Provides tactical and strategic input on overall network planning and related projects. May require a bachelor's degree in a related area and 4-6 years of experience in the field or in a related area. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a project manager. A wide degree of creativity and latitude is expected.

28. Information Services Consultant. Works with end user groups to evaluate and solve technical problems. Analyzes, designs, and implements system changes. Requires a bachelor's degree and at least 7 years of experience in the field or in a related area. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected.

29. Associate Consultant. Five plus years demonstrated performance in related technology. Experienced in topics such as complex networks, messaging, cross-platform integration and large-scale, complex systems design and implementation. Microsoft will have formally trained this individual in one or more of the following areas: Microsoft Solutions Framework, product futures, and relevant Certified Training associated with Microsoft's products.

30. Consultant. Five plus years demonstrated performance in related technology. Experienced in topics such as complex networks, messaging, cross-platform integration and largescale, complex systems design and implementation. Microsoft will have formally trained this individual in one or

more of the following areas: Microsoft Solutions Framework, product futures, and relevant Certified Training associated with Microsoft's products.

31. Senior Consultant. Five to fifteen years demonstrated performance in related technology. Experienced in topics such as complex networks, messaging, cross-platform integration and large-scale, complex systems design and implementation. This individual will have been formally trained by Microsoft in one or more of the following areas: Microsoft Solutions Framework, product futures, and relevant Certified Training in infrastructure and/or development areas associated with Microsoft's products.

32. Principal Consultant. Five to fifteen years demonstrated performance in related technology. Experienced in topics such as complex networks, messaging, cross-platform integration and large-scale, complex systems and applications design and implementation. This individual will have been formally trained by Microsoft in one or more of the following areas: Microsoft Solutions Framework, product futures, and relevant Certified Training in infrastructure and/or development areas associated with Microsoft's products

33. Architectural Consultant. Five to twenty years demonstrated performance in related technology. Experienced in topics such as complex networks, messaging, cross-platform integration and large-scale, complex systems and applications design and implementation. This individual will have been formally trained by Microsoft in one or more of the following areas: Microsoft Solutions Framework, product futures, and relevant Certified Training in

34. Managing Consultant. Five to fifteen years demonstrated performance in related technology and business management. Experienced in business development and managing projects involving such complex networks, cross-platform integration and large-scale, complex systems design and implementation. This individual will have been formally trained by Microsoft in one or more of the following areas: Microsoft Solutions Framework, product futures, and relevant Certified Training in infrastructure and/or development areas associated with Microsoft's products.

35. Technician V. Eight or more years demonstrated performance in related technology. Experienced in topics such as complex networks, messaging, cross-platform integration and large-scale, complex systems design and implementation. This individual will have been trained in one or more of the following areas: Microsoft Solutions Framework, product futures, and relevant Certified Training associated with Microsoft's products.

36. Technician IV. Five to eight years demonstrated performance in related technology. Experienced in topics such as complex networks, messaging, cross-platform integration and large-scale, complex systems design and implementation. This individual will have been trained in one or more of the following areas: Microsoft Solutions Framework, product futures, and relevant Certified Training associated with Microsoft's products..

37. Technician III. Five plus years demonstrated performance in related technology. Experienced in topic such complex networks, cross-platform integration and large-scale, complex systems design and implementation. This individual will have been trained in product futures, and relevant Certified Training associated with Microsoft's products.

38. Technician II. Three to five years demonstrated performance in related technology. Experienced in topic such complex networks, cross-platform integration and large-scale, complex systems design and implementation. This individual will have been trained in product futures, and relevant Certified Training associated with Microsoft's products.

39. Technician I. One to five years demonstrated performance or internship in related technology. Experienced in topic such complex networks, cross-platform integration and large-scale, complex systems design and implementation. This individual will have been trained in product futures, and relevant Certified Training associated with Microsoft's products.

40. Technician. One to three years demonstrated performance or internship in related technology. Experienced in topic such networks, integration and systems design and implementation.

41. Associate Technician. Experienced in topic such networks, integration and systems design and implementation.

Labor Category Description	List Price	State Price
Project Lead/Manager	\$167.73	\$148.10
Help Desk Specialist I	\$81.63	\$72.08
Help Desk Specialist II	\$106.23	\$93.80
Help Desk Specialist III	\$117.41	\$103.67
Help Desk/ PC Support Manager	\$130.83	\$115.52
Customer Support / User Liaison	\$55.91	\$49.37
Business Systems Analyst I	\$128.59	\$113.55
Business Systems Analyst II	\$145.37	\$128.36
Business Systems Analyst III	\$156.55	\$138.23
Application Systems Analyst I	\$139.77	\$123.42
Application Systems Analyst II	\$167.73	\$148.10
Application Systems Analyst III	\$195.68	\$172.79
Software Engineer I	\$83.86	\$74.05
Software Engineer II	\$106.23	\$93.80
Software Engineer III	\$139.77	\$123.42
Software Engineer IV	\$167.73	\$148.10
Software Engineer V	\$195.68	\$172.79

Web Application Developer I	\$139.77	\$123.42
Web Application Developer II	\$167.73	\$148.10
Web Application Developer III	\$195.68	\$172.79
Database Architect I	\$139.77	\$123.42
Database Architect II	\$167.73	\$148.10
Database Architect III	\$195.68	\$172.79
Systems Administrator	\$167.73	\$148.10
Network Engineer I	\$106.23	\$93.80
Network Engineer II	\$139.77	\$123.42
Network Engineer III	\$167.73	\$148.10
Information Services Consultant	\$223.64	\$197.47
Associate Consultant	\$233.20	\$233.20
Consultant	\$255.20	\$255.20
Senior Consultant	\$278.30	\$278.30
Principal Consultant	\$294.80	\$294.80
Architectural Consultant	\$311.30	\$311.30
Managing Consultant	\$278.30	\$278.30
Technician V	\$275.00	\$275.00
Technician IV	\$247.50	\$247.50
Technician III	\$220.00	\$220.00
Technician II	\$192.50	\$192.50
Technician I	\$165.00	\$165.00
Technician	\$137.50	\$137.50
Associate Technician	\$82.50	\$82.50

COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

Information Strategies, Inc. provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses. To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical. To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns. To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company. To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses. To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner. To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities. We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts. To accelerate potential opportunities please contact James Townsend, phone: 202-364-8822x109, fax: 202-364-8919, email:jimt@infostrat.com.